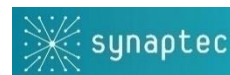


Foresight WAE Technology EIS Fund

Synaptec



Company Key Facts	
Business Description	Synaptec is a highly innovative Glasgow based company developing technology to reduce the downtime and operating costs of the electrical power grid. It has undertaken several development projects for utility companies and Ofgem and pilot systems went live on the UK grid in 2018
Company Website	https://synapt.ec
Headquarters	Glasgow
Industry	Utilities – Electricity
Fund Investment Date(s)	April 2019 (£2.0m)
Fund Investment Total	£2.0m
Current Investment Performance	●

Trading Update

- For the financial year ended 31 December 2022, commercial revenues grew 47% on the prior year to around £1m. The company continued to make operating losses.
- For the five months to 31 May 2023, Synaptec generated revenue of £173k. Revenue was lower during this period due to the timing and nature of projects. It is expected that most of the full year revenue for financial year ending 31 December 2023 will be generated in the second half of the year. For example, the company has started work on a large c.£1.0m offshore wind order referred to in the previous update.
- The pipeline of sales opportunities has nearly tripled versus the prior year.
- The cash balance at 31 May 2023 provides around nine months of runway at the current operating cost level.

Recent Events

- In addition to focusing on growing gross and net pipeline, Synaptec continues to build out its engineering resource to ensure capability to manage the higher order intake.

Current Focus and Outlook

- Given the current trend for increased renewable energy generation, the outlook for Synaptec continues to be positive.
- For the financial year ending 31 December 2023, the company forecasts more than double the revenue of the prior year and a smaller operating loss.
- The company is focussed on diversifying its commercial strategy and reducing reliance on a concentrated portfolio of new build infrastructure projects.

FWT Value-Add

- WAE designed, manufactured and tested a new sensor clamp, which was deployed in Q4 2021.
- WAE has introduced Synaptec to several potential customers and development partners with various potential applications.
- FWT introduced Synaptec to potential investors during the last round of fundraising and continues to constructively challenge the management team on the execution of their strategy.